



## Magellan

**T**he Magellan offering is ideal for those organizations who have Project Server deployed and want more advanced operational, tactical and strategic reporting services. The Occam Team works with the report consumers to establish the metrics, ratios, and key performance indicators needed to produce Project Intelligence. Then we use SharePoint, SQL Reporting Services, OLAP, and Project Web Access to create a body of custom reports that are created from multiple data sources and distributed in an automated process that requires zero human intervention.

## Why Magellan?

**Operate with Excellence:** Enterprise Project Management (EPM), if it is done well, can give your organization an overwhelming complete edge. The Standish Group has estimated that failed or mismanaged projects cost US firms 155 billion dollars annually. The companies that master the art and science of consistent project delivery have emerged as market leaders in a variety of verticals. But, you cannot master what you cannot control; and, you cannot control what you cannot see. Visibility is the key to developing the governance necessary to drive your organization toward the operational excellence, which creates a sustainable competitive advantage.

**Develop Integrated Scorecards:** Does your organization sustain a number of decision support systems? Do you sometimes have a challenge getting these various systems to paint a unified picture of what is going on in your project portfolio? Often times the investment in new systems leaves a delicate balance of power between the new system and other sources of truth. If your organization has more than one platform that meaningfully supports key project decisions, it may be time to look at integrating these platforms into one cohesive reporting matrix that can create the project intelligence necessary to drive your company forward.

**Manage the Change:** The successful deployment of an EPM platform requires more than configured technology and a few new procedures. It requires a sustained effort at change management. To get different results, holistic changes must be made with people, processes, and IT platforms in a coordinated and sustained manner. In order to gauge the effectiveness of your efforts, and to understand where additional investment may be necessary, you will need to have visibility! Visibility that can only be created by a robust, customized, and scalable EPM reporting matrix.

## Duration

This program can be completed in as little as three weeks providing that all of the required equipment, software, and personnel are available when needed. The primary schedule constraint is availability of key Project Management and Business Unit Personnel.

## Cost

This program typically costs \$25,000 to \$75,000 depending on the complexity of the engagement and the total scope of deliverables. Variables that would affect complexity (cost) include: number and sophistication of reports, number of distinct business units and their geographic distribution, reporting formats, and the methods and modalities of distribution.



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